

2024

STOCK PROSPECTUS

THIS OFFERING IS SUBJECT TO CERTAIN RISK FACTORS CONCERNING THE COMPANY
AND ITS BUSINESS (SEE RISK FACTORS, PAGE S-2 - 4),
AND IS MADE TO BONA FIDE RESIDENTS OF IDAHO ONLY.



Idaho Farm Bureau[®]
FINANCIAL SERVICES

FARM BUREAU FINANCE COMPANY
(herein referred to as the Company)

275 Tierra Vista Drive ♦ P.O. Box 4848 ♦ Pocatello, Idaho 83205-4848

PROSPECTUS

Farm Bureau Finance Company

(herein referred to as the Company)

275 Tierra Vista Drive

P.O. Box 4848

Pocatello, Idaho 83205-4848

Offering unlimited shares of common Class B (non-voting) stock. Minimum purchase required: 25 shares.

The following offering is made to bona fide residents of Idaho only:

<u>Number of Shares</u>	<u>Offering Price per Share¹</u>	<u>Commission or Discount²</u>	<u>Estimated Proceeds to Company</u>
Unlimited	See Below	\$.10 per share	Face value minus commission

- 1 The public offering price per share is based upon book value computed each quarter, plus 5 percent (5%). Actual proceeds will vary from estimate. See page S-1 and S-2. First quarter 2024 offering price was \$12.24 per share, after deducting commission (actual offering price will vary). There is no assurance that any number of the shares offered hereby will be sold.
- 2 The sale of these shares will be conducted by securities agents of the Company, licensed with the Idaho State Department of Finance.

(The Company reserves the right to discontinue the offering at any time and return funds to subscribers should subscriptions exceed the anticipated requirements for working funds.)

FOR INFORMATION CONCERNING THE RISK INVOLVED IN THIS OFFERING SEE RISK FACTORS ON PAGES S-2 –4.

Prior to this offering, there has been no market for the Company's Class B Common Stock. No market is expected to develop because stock offered by this prospectus, once purchased, must first be re-offered for sale to the Company at a price equivalent to the current book value obtained from the Company's records.

For remedies of investors for false or misleading statements in connection with this offering, see page S-8.

THE REGISTRATION OF THESE SECURITIES BY THE IDAHO DEPARTMENT OF FINANCE DOES NOT SIGNIFY THAT THE DIRECTOR HAS APPROVED OR RECOMMENDED THESE SECURITIES NOR HAS HE RATIFIED THE ACCURACY OR ADEQUACY OF THIS PROSPECTUS. ANY REPRESENTATION TO THE CONTRARY IS A CRIMINAL OFFENSE.

"THE SECURITIES REPRESENTED BY THIS CERTIFICATE HAVE NOT BEEN REGISTERED WITH THE SECURITIES EXCHANGE COMMISSION UNDER THE SECURITIES ACT OF 1933 (THE "ACT"), BUT ARE SOLD IN RELIANCE UPON THE EXEMPTION FROM THE REGISTRATION PROVIDED IN SECTION 3 (a) (11) OF THE ACT, AND RULE 147 PROMULGATED UNDER THE ACT. ACCORDINGLY, REALES AND TRANSFERS OF THESE SECURITIES ARE STRICTLY LIMITED TO RESIDENTS OF THE STATE OF IDAHO. ANY ATTEMPT TO RESELL OR TRANSFER IN VIOLATION OF THIS RESTRICTION SHALL BE VOID. THE COMPANY WILL EFFECTUATE TRANSFERS OF THIS CERTIFICATE ONLY IN ACCORDANCE WITH THE ABOVE INSTRUCTIONS AND IN COMPLIANCE WITH THE RESTRICTIONS ON TRANSFER SET FORTH IN RULE 147."

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UNLESS OTHERWISE INDICATED, THE INFORMATION IN THIS PROSPECTUS SPEAKS ONLY AS OF ITS DATE AND NEITHER DELIVERY HEREOF NOR SALE HEREUNDER SHALL CREATE ANY IMPLICATION THAT THE AFFAIRS, ASSETS OR LIABILITIES OF THE COMPANY HAVE CONTINUED WITHOUT CHANGE SINCE THE DATE OF THIS PROSPECTUS. NO PERSON HAS BEEN AUTHORIZED TO GIVE ANY INFORMATION OR TO MAKE ANY REPRESENTATION NOT HEREIN CONTAINED. THIS PROSPECTUS DOES NOT CONSTITUTE AN OFFERING OR SOLICITATION WITH RESPECT TO THESE SECURITIES BY THE COMPANY IN ANY STATE EXCEPT IDAHO.

PLAN OF OFFERING AND DESCRIPTION OF SECURITIES

Common Class B Stock may be subscribed only by prospectus. Such subscriptions are made available through licensed securities agents of the Company, and issued by Brett E. Fuhriman, Director of Finance. Scheduled commissions (10 cents per share) may be paid to licensed securities salesmen on all securities sold. (See Face sheet under caption, "Commission or Discount".) Such subscription will be made through a salesman or agent duly registered and licensed in the State of Idaho. The Company is the transfer agent and registrar. Requests for transfer shall be directed to the Company, attention Brett E. Fuhriman, Director of Finance, P.O. Box 4848, Pocatello, Idaho 83205-4848.

Existing Class A Stock and the Class B Common Stock offered herein are equal in all respects except voting privileges. The by-laws of the Company limit ownership of Class A Stock to the Idaho Farm Bureau Federation and the Farm Bureau Insurance Company of Idaho with the exception of one hundred twenty-five shares each to the President of Idaho Farm Bureau Federation, the Executive Vice President of Idaho Farm Bureau Federation (currently not exercised) and to the Executive Vice-President of Farm Bureau Insurance Company of Idaho. These individuals are required to sell their respective shares of Class A Stock to the Company upon leaving their office with Idaho Farm Bureau Federation or Farm Bureau Insurance Company of Idaho.

Common stockholders are entitled to dividends after preferred dividends are declared and paid. The amount of future dividends, if any, may be determined by the Board of Directors as deemed appropriate (see Dividend Policy).

The Class B shares offered herein are non-voting, and Class B stockholders will not receive formal notice of meetings of stockholders.

Investors of these Class B shares will not be subject to any further assessments.

Certificates of stock will be issued to the subscribers when payment is received in full. In the event of later sale or transfer by owner, such stock is to be first re-offered for sale to the Company at a price equivalent to the current book value obtained from the Company's records, except as provided below.

Any investor purchasing shares within a calendar quarter may, within the same calendar quarter, offer to the Company all or a portion of the shares purchased (or an equivalent number of other Class B shares owned by the investor) to the Company at the offering price per share paid by the investor within that calendar quarter. In the event a record date for payment of common stock dividends falls within that portion of the calendar quarter between the investor's purchase date and the date the shares are offered to the Company, the investor must offer the shares to the Company at the offering price per share the investor paid that calendar quarter, less the dividend paid per share.

Investors are urged to discuss any tax consequences of stock transactions with their tax advisor. The following periods shall constitute "calendar quarters" as defined in this prospectus: January 1 through March 31; April 1 through June 30; July 1 through September 30; October 1 through December 31.

OFFERING PRICE PER SHARE, BOOK VALUE PER SHARE

At the close of each calendar quarter, the Company prepares unaudited financial statements to establish the book value per share of common stock. These reports are normally completed within approximately 3 weeks. However, at year-end, an audited report is prepared by an outside CPA firm which requires a greater period of time for completion. Current book value and selling price are available from the Company upon request. Interim financial reports may be examined at the Company offices in Pocatello.

Book value per share of common stock is determined by taking total stockholders' equity, then deducting net proceeds of any preferred stock outstanding. This total is divided by the number of common shares outstanding (Class A and Class B) to arrive at the book value per common share. The public offering price per (common) share is 105% of book value per (common) share.

OFFERING PRICE PER SHARE, BOOK VALUE PER SHARE-continued

Calculation of the first quarter 2024 book value per share and offering price per share is shown below.

Common Stockholders' Equity	\$	89,391,422
Divided by the number of Class A and Class B common shares outstanding, as of Dec 31, 2023.		7,667,202
Book Value per share as of the first quarter	\$	11.66
Plus 5%		.58
Public Offering Price per share	\$	12.24

DILUTION

Since the public offering price is 105% of the book value per share, and upon sale the stock must be first re-offered to the Company at 100% of book value, purchased stock will incur a dilution effectively equivalent to the 5% purchase premium upon expiration of the calendar quarter in which the stock was purchased. The dilution will constitute a value reduction of approximately 4.8% from the price paid for the stock. This purchase price dilution to book value will occur apart from value changes resulting through Company operations.

DIVIDEND POLICY

In December of each year, dividends of 1 cent per share have been declared and paid on outstanding Class A and Class B common stock. However, there is no guarantee that future dividends, if any, will be paid. The decision concerning the payment of dividends is made by the Board of Directors on a year to year basis.

DIVIDEND OPTIONS

Each shareholder may elect to have dividends paid in cash, or used to purchase additional whole and/or fractional shares of Class B Stock. The value of dividends re-invested in this manner will equal the book value per share at the time the dividend is paid. Certificates for shares purchased through dividend re-investment will not be issued. The Company will maintain a record of such shares for each shareholder.

RISK FACTORS

The Class B non-voting common stock of the Company being offered hereby involves a degree of risk. In analyzing this offering, investors should carefully consider the following factors:

1. A public market will not develop for the outstanding shares of this offering. Such shares are to be first re-offered for sale to the Company at a price equivalent to the current book value obtained from the Company's records.
2. The public offering price per share is 105% of the current book value. Future book value may be greater, equal to, or less than the current book value. There will be an immediate dilution upon purchase.
3. Participation in the affairs of the Company, usually provided by right of vote, will not be available to shareholders of this issue.
4. There is no assurance dividends can or will be paid in the future (See Dividend Policy, above). Preferred stockholders have first claim on declaration of dividends.
5. The ratio of debt to equity at December 31, 2023, was 1.45 to 1. The ratio shall vary as new Notes and Class B stock are issued and previously issued Notes and Class B stock are redeemed. The debt to equity ratio shall increase as new Notes are issued or previously issued Class B stock is redeemed. The debt to equity ratio shall decrease as previously issued Notes are redeemed and new Class B stock is issued.

RISK FACTORS-continued

6. The common Class A voting stock of the Company is owned by Idaho Farm Bureau Federation and Farm Bureau Insurance Company of Idaho, along with one hundred twenty-five shares each to the President of Idaho Farm Bureau Federation, the Executive Vice President of Idaho Farm Bureau Federation (currently not exercised) and to the Executive Vice-President of Farm Bureau Insurance Company of Idaho. The Board of Directors of Farm Bureau Insurance Company of Idaho, Idaho Farm Bureau Federation, this Company and of Western Community Insurance Company (a 96.71% owned subsidiary) are common. Therefore, decisions and resulting policy set by this common directorship could be influenced by factors not directly involving the Company's operations.
7. The return on investments in subsidiaries can be affected by the common directorship discussed in Note 6.
8. There are no funds borrowed from banks as of the date of this prospectus, but bank credit is utilized from time to time. When bank credit is used, it may require pledging of assets sufficient to cover such bank loans. The bank may then have prior claim to such portion of the assets pledged over claims of note holders.
9. The availability of credit extended by banks to the Company is also, in part, contingent upon the Company's equity base. The Company is continuing to offer its Class B non-voting common stock to increase its equity base. The future availability of bank credit is contingent upon the bank's requirements at the time of application for such credit.
10. Interest expense for the Company increased to \$1,415,987 in 2023 from \$433,447 in 2022, earnings per common share decreased to \$.58 in 2023 from \$.62 in 2022. Interest coverage decreased to 5.14 times in 2023 from 15.67 times in 2022.
11. The Company will continue its offering of notes and Class B stock in amounts necessary to meet working capital requirements which may include, but not be limited to, the retirement of existing debt and the redemption of Class B stock.
12. The Company operates as a licensed finance company in competition with existing finance companies and banks in the State of Idaho.
13. The Company's profitability depends in part on its ability to borrow funds from outside sources and to make loans at rates of return in excess of the interest rate paid on such borrowed funds (See The Business of the Company, S-4). There can be no assurance that market conditions permitting the Company to realize a profit on this spread in interest rates will continue to prevail.
14. Many investors, upon maturity, choose to reinvest debenture proceeds rather than withdraw their funds from the Company. (See section "Interest and Maturity Options" in the Debenture Prospectus) The percentage of debentures reinvested at maturity during the years ended December 31, 2023, 2022, 2021 were approximately 64%, 84%, 86% respectively. The Company cannot guarantee that similar historical rates of renewal will continue. If a large number of investors choose to withdraw their debenture funds at maturity or redeem stock, the cash reserves of the Company may be insufficient to meet the demand. The Company may need to borrow funds, sell assets, or arrange other means in order to meet the unexpected demand. This may impair the Company's ability to repay debentures when they mature, or to conduct "business as usual".
15. At time of purchase all investors of subordinated debentures and Class B stock must be residents of the state of Idaho. Therefore, investors of the Company are geographically concentrated within the state of Idaho. Adverse economic conditions in Idaho could result in a decrease in debenture and Class B stock investment by investors in the Company which could adversely affect the Company's liquidity and ultimately its ability to repay debentures or offer redemption opportunities for Class B stock.
16. Borrowers from the Company are geographically concentrated in Idaho. Adverse economic conditions in Idaho could result in increased defaults by such borrowers in Idaho. This could, in turn, adversely affect the Company's liquidity, its ability to operate its programs, and ultimately its ability to repay debentures. The Company does not have any policy limiting the geographic concentration of its loans.
17. Excess funds are invested in stocks, bonds, commercial paper, and investment properties which may fluctuate in value. These marketable securities and excess funds are subject to various market risks, which may result in losses if the market value of the investments declines. Also, the Company's temporary cash investments held at various financial institutions and brokerage firms customarily exceed the amounts guaranteed by federal insurance.

RISK FACTORS-continued

18. The Company has not established a trust indenture to provide for repayment of the principal amount of the debentures, nor does the Company intend to create such a trust. Therefore, no trustee will monitor the Company's ongoing affairs on behalf of the investors. There is no agreement to provide for joint action by investors if the Company defaults on the debentures. In addition, except as provided by law, failure to pay the interest or principal on one debenture will not be a default on other debentures. The investor will have none of the other protections a trust indenture might provide.
19. The Company has not and does not intend to set up a sinking fund or escrow to help pay principal and interest on its debentures. Accordingly, the Company does not have funds set aside specifically for their repayment, and offering proceeds will not be segregated from other assets of the Company. The Company's ability to repay debentures will therefore be solely dependent on the Company's financial condition and liquidity at the time the debenture must be paid.
20. There are no restrictions in the by-laws of the Company limiting the use of proceeds for the payment of stock dividends.
21. The profitability of the Company's insurance subsidiary, Western Community Insurance Company, is affected by the actual losses paid against insured risks. While management believes appropriate reinsurance agreements are maintained and actuarially assessed premiums are collected to assure profitability, the ultimate loss pay out may be greater than anticipated due to conditions not within the control of the Company.

THE BUSINESS OF THE COMPANY

Since 1961, the Company has financed policyholders' annual premiums on insurance coverage written through Farm Bureau Insurance Company of Idaho. The Insurance Company collects a portion of the premium on financed policies and assigns the remainder to the Company on a full recourse basis. The Insurance Company guarantees payment to the Company of any uncollectible balances. At 2023 year-end, 196 insureds owed a total of \$370,785. Premium finance loans are payable on monthly, quarterly, or semi-annual installments with a maximum term of ten months. Premium finance income in 2023 of \$37,296 represented less than 1% of total Company revenue.

Since 1961, the Company has furnished automobiles on a lease basis to the Farm Bureau Insurance Company of Idaho. In 1968, this service was extended to the Idaho Farm Bureau Federation and the Company began offering office equipment leasing to Farm Bureau affiliates. Automobile leases are set up on a 24% annualized depreciation schedule, however, the typical life on an auto lease is three years and 85,000 miles. The lessee guarantees the Company full recovery of the vehicle book value at the termination of the lease. The lease term of equipment is four years. At 2023 year-end, the Company owned 101 leased autos with a total depreciated value of \$1,291,214. Income from the lease program in 2023 was \$674,237 representing 2% of total Company earnings. The Company may also acquire and lease real property.

In 1964, the Company began financing new car and truck purchases for Farm Bureau members. Financing of recreational vehicles was added in 1968. In the following years, the Company expanded its loan portfolio to include mobile home financing, home equity loans, and other collateralized consumer credit. Payment terms are offered on monthly, quarterly, semi-annual, and annual payment modes to accommodate the borrower's method of income. Maturities are scheduled up to twenty years on loans secured by real property and new mobile homes. New auto loans are offered with 72-month maturities; used vehicles and recreational vehicles are scheduled for various terms depending on the year, model and value of the collateral. It is management's opinion that the relatively short-term loan maturities provide for a quicker, more favorable response to varying interest rates and changing economic conditions. Loan earnings are calculated as simple interest on the unpaid balance of the loan. Interest rates are set to obtain an average minimum return of 4% above the investment rate offered on the Company's debenture notes. These rates are reviewed at least monthly based on current market conditions. At 2023 year-end, consumer loans were at \$74,734,790. Total income from loans totaled \$8,183,913 representing 25% of annual revenue.

THE BUSINESS OF THE COMPANY-continued

Insurance premium financing and consumer loan requests are submitted to the Company through sales representatives of the Farm Bureau Insurance Company of Idaho, located in 44 counties throughout the State of Idaho. Equipment leases are negotiated upon request for the affiliated companies.

The Company maintains approximately \$1,000,000 in liquid funds to cover day-to-day operations. Excess funds are invested in stocks, bonds, commercial paper and real estate. At 2023 year-end, these investments totaled \$46,671,358 at cost with current market value of \$45,499,395. Total investment income for 2023 came to \$1,713,355 representing 5% of annual revenue.

A reserve for doubtful debt is maintained at 1.5% of the consumer loan outstanding. To date, Company losses have never exceeded that figure. This reserve is maintained at a level considered adequate to provide for potential future loan losses based on management's evaluation of the loan portfolio, as well as on prevailing and anticipated economic conditions. The Company does not anticipate it will exceed its current reserve for doubtful debt.

The Company owns 96.71% of the common stock of Western Community Insurance Company. This subsidiary company is engaged in the business of writing lines of insurance not provided by Farm Bureau Insurance Company of Idaho. Sales representatives of Farm Bureau Insurance Company of Idaho are instrumental in writing these lines of business. During 2023 premium written totaled \$73,929,473. Western Community Insurance Company income in 2023 came to \$22,764,592 representing 68% of total Company revenue.

Income from Western Community Insurance Company is reflected in the above referred annual revenue.

The primary sources of capital to meet loan demand are the sale of Class B common stock, the issuance of subordinated debenture notes, and the issuance of notes payable to Affiliates (See, Notes Payable to Affiliates). Dividends of 1 cent per share have been declared and paid on outstanding Class A and Class B common stock totaling \$76,612 in 2023 and \$78,658 in 2022. The amount of future dividends, if any, will be determined by the Board of Directors at the appropriate time.

The Company is licensed under the authority of the Idaho Department of Finance as a regulated lender and is in compliance with the provisions of the Idaho Credit Code. The issuance of the license by the Idaho Department of Finance does not constitute a recommendation by any federal or state securities commission or regulatory authority. There have not been in the past, nor does the Company anticipate in the future, any adverse effects upon the earnings or profitability of the Company from compliance with these regulations.

The total loans outstanding for the years 2023 and 2022 are compared to the net earnings and debt outstanding as follows:

	2023	2022
Finance Receivables Outstanding – net	\$73,991,546	\$72,773,376
Net Earnings	5,858,517	6,358,829
Outstanding Liabilities	131,610,247	122,564,926
Debt to Equity Ratio	1.45	1.39
Interest and Preferred Dividend Coverage	5.14	15.67

DEBT FINANCING AND CAPITALIZATION as of December 31, 2023.

The capitalization of the Company as of December 31, 2023, as adjusted to show the net effect of a hypothetical offering of \$30,000,000 of notes issued and 200,000 shares of new Class B stock being issued at the first quarter of 2024 selling price of \$12.24 is set forth below:

	<u>Outstanding</u>	<u>As Adjusted</u>
Debt:		
Notes Payable to Affiliated Companies (see pg. S-13)	17,581,644	17,581,644
Notes	<u>14,427,354</u>	<u>30,000,000</u>
Total Debt	<u>\$30,008,998</u>	<u>\$47,581,644</u>
Equity:		
Minority Interest	1,485,367	1,485,367
Common Stock, Class A, No Par Value	607,129	607,129
Common Stock, Class B, No Par Value	12,803,431	15,251,431
Retained Earnings	<u>74,596,500</u>	<u>74,596,500</u>
Total Equity	<u>\$89,492,427</u>	<u>\$91,940,427</u>

*Part of the proceeds raised from the sale of notes and stock offerings may be used to redeem existing notes and/or Class B common stock.

Proceeds of note sales and stock offerings provide operating capital for the Company. Each year the Company seeks authorization to offer for sale \$30 million dollars in aggregate notes and unlimited shares of Class B common stock. Furthermore, the Company redeems outstanding notes and stock while continuing the new sales. It is anticipated the Company in future years will continue to offer debenture notes and Class B common stock in amounts necessary to meet working capital requirements and to retire existing debt.

The Company's note sales and redemptions for the past five years were:

<u>Year</u>	<u>Notes Sold</u>	<u>Notes Redeemed</u>	<u>Outstanding As of December 31</u>
2019	\$3,411,207	\$5,477,161	\$8,579,093
2020	\$4,909,837	\$6,421,414	\$7,067,515
2021	\$3,917,752	\$4,147,514	\$6,837,753
2022	\$4,363,225	\$5,138,106	\$6,062,873
2023	\$12,280,841	\$3,916,360	\$14,427,354

OUTSTANDING DEBENTURES

As of December 31, 2023, outstanding debentures totaled \$14,427,354.

<u>Type (Months)</u>	<u>Number of Debentures</u>	<u>Weighted Average Interest Rate</u>	<u>Aggregate Principal Balance</u>
1-3	481	3.2289	\$516,048
4-5	19	4.3553	\$170,554
6-11	222	4.5977	\$4,374,691
12-23	246	4.6710	\$7,075,270
24-35	21	2.9238	\$1,008,420
36-47	4	1.7625	\$23,028
48-60	18	2.4167	\$1,112,153

MATURITY INFORMATION

The following table shows the current principal balances of debentures that are scheduled to mature during each of the next five fiscal years and thereafter as of December 31, 2023.

<u>Time of Maturity</u> <i>During the year ended:</i>	<u>Number of</u> <u>Debentures</u>	<u>Aggregate Principal</u> <u>Balance</u>
December 31, 2024	357	\$10,233,268
December 31, 2025	10	\$892,748
December 31, 2026	0	\$0
December 31, 2027	1	\$932,896
December 31, 2028	0	\$0

The Company's Class A and Class B stock sales and redemptions for the past five years were:

<u>Year</u>	<u>Stock Sold</u>	<u>Total Shares</u> <u>Stock Redeemed</u>	<u>Outstanding</u> <u>As of December 31</u>
2019	77,919	256,452	8,162,577
2020	47,196	162,840	8,046,933
2021	64,032	102,647	8,008,193
2022	196,762	311,826	7,873,129
2023	23,480	229,407	7,667,202

CONFLICT OF INTEREST

The entire common Class A voting stock of the Company is owned by the Farm Bureau Insurance Company of Idaho and the Idaho Farm Bureau Federation along with one hundred twenty-five shares each to the President of Idaho Farm Bureau Federation, the Executive Vice President of Idaho Farm Bureau Federation (currently not exercised) and to the Executive Vice-President of Farm Bureau Insurance Company of Idaho. The Board of Directors of Farm Bureau Insurance Company of Idaho, Idaho Farm Bureau Federation, this Company and of Western Community Insurance Company (a 96.71% owned subsidiary) are common. Therefore, decisions and resulting policy set by this common directorship could be influenced by factors not directly involving the Company's operations.

USE OF PROCEEDS

Proceeds are to be applied, in addition to operating income and the proceeds of prior offerings, toward increased loan services to members as well as leasing to the Idaho Farm Bureau Federation and affiliated organizations and corporations. Excess funds are invested in stocks, bonds, commercial paper, and investment properties. It is anticipated that funds will be applied in the approximate percentages as follows:

		<u>Proceeds</u>	<u>Selling Expense</u>
A. Financing of Insurance Premiums	2 %	588,000	12,000
B. Financing of Consumer Loans	71%	20,874,000	426,000
C. Investments - Stocks, Bonds and Commercial Paper	8 %	2,352,000	48,000
D. Equipment, Vehicle and Real Property Leasing	12%	3,528,000	72,000
E. Redemption of Class B Stock & Debentures in Normal Course of Business	7 %	2,058,000	42,000
	100%	\$29,400,000	\$600,000

USE OF PROCEEDS- continued

Note: The disclosed anticipated use of proceeds is not a statement of either the historical, present or future corporate assets investment mix. Part of the proceeds from the sale of notes and stock offerings may be used to redeem notes and/or Class B common stock (See Debt Financing and Capitalization, page S-6). The Company has also invested and made loans to Farm Bureau service organizations and to affiliated companies and will continue to make such funding available through the sale of the Company's capital stock and notes. It is not anticipated that such capital funding will constitute more than 1% of the proceeds in 2024. In no event will proceeds be applied to uses contrary to the purposes specified herein or not reasonably related to the business of the issuer as described in this offering circular.

REMEDIES OF INVESTORS

Remedies of investors for false or misleading statements in connection with this offering: in the event that this prospectus, or any other written or oral representation to an investor in connection with this offering, contains any untrue statement of a material fact or omits a material fact necessary in order to make the statements made not misleading, then such investor has the right under federal and state securities laws to rescind his or her purchase and receive back his or her purchase price in full upon the tender of the securities purchased by him or her, or to recover actual damages or obtain relief, as appropriate. Any such investor may pursue such relief in a private action brought through his or her own attorney in the appropriate federal or state court. In such event, the officers, directors, principal stockholders and other controlling persons of the issuer may be jointly and severally liable to the investor to the same extent as the issuer and will not be protected by the corporate form of organization. Under certain circumstances the investor may recover his or her attorney's fees as well.

DESCRIPTION OF PROPERTIES

The Company owns office equipment and vehicles which are leased to various Farm Bureau companies. From time to time it also holds foreclosed properties for sale. These are listed as assets on the December 31, 2023 balance sheet as follows:

Office Equipment and Vehicles.....	\$1,534,640
Foreclosed Property held for sale	\$0

EMPLOYEES

The Company employs 20 full-time employees and 1 part-time employee. There is no significant seasonal hiring and no union representation. Management's opinion is that its relationship with employees is good.

OFFICERS AND DIRECTORS

The Company's policies, guidelines and direction come through a Board of Directors, executive officers and staff.

The Board of Directors is comprised of 22 individuals who serve for a one-year term. Though not required by the Company's by-laws, individual members of the Board also serve as directors of Idaho Farm Bureau Federation, Farm Bureau Insurance Company of Idaho, Western Community Insurance Company and Farm Insurance Brokerage Company. An annual audit prepared by a CPA firm is provided to board members and officers. As of April 01, 2024, the names of the executive officers and directors of the Company, their age, their principal occupation for the past 5 years, address and securities held are as follows:

BRYAN L. SEARLE	63	<i>President and Director</i>	A Farmer whose address is 538 E 1250 N, Shelley	Has 125 shares of Class A common stock and 1,837 shares of Class B common stock
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OFFICERS AND DIRECTORS-continued

RICHARD K. DURRANT	63	<i>Vice President and Director</i>	A Farmer whose address is 7592 S Ten Mile Rd., Meridian	Has 10,245 shares of Class B common stock
TODD D. ARGALL	56	<i>Executive Vice-President and CEO</i>	An Executive whose address is P.O. Box 4848, Pocatello	Has 125 shares of Class A common stock
JARED STEADMAN	45	<i>Secretary</i>	An Attorney whose address is P.O. Box 4848, Pocatello	
JASON T. WILLIAMS	46	<i>Treasurer</i>	An Executive whose address is P.O. Box 4848, Pocatello	Has 8,877 shares of Class B common stock
RICK BRUNE	53	<i>Director</i>	A Farmer whose address is 3602 E 3880 N, Hazelton	Has 376 shares of Class B common stock
CODY CHANDLER	47	<i>Director</i>	A Rancher whose address is 1151 Devils Elbow Rd, Weiser	Has 7,767 shares of Class B common stock
JASON FELLOWS	39	<i>Director</i>	A Farmer whose address is 2592 W 800 S, Weston	Has 307 shares of Class B common stock
TOM DANIEL	72	<i>Director</i>	A Farmer, whose address is 1142 Deer Park Rd, Bonners Ferry	Has 9,064 shares of Class B common stock
MATT DORSEY	51	<i>Director</i>	A Farmer whose address is 21755 Hoskins Rd, Caldwell	
RAY SEARLE	34	<i>Director</i>	A Farmer whose address is 583 E 1430 N, Shelley	
MARJORIE FRENCH	81	<i>Director</i>	A Forester/Schoolteacher whose address is Route 1, Box 43, Princeton	
KYLE WADE	40	<i>Director</i>	A Rancher whose address is 3126 E Woodland Rd, Downey	
GALEN LEE	58	<i>Director</i>	A Farmer whose address is 2770 SW 1 ST Ave, New Plymouth	Has 3,272 shares of Class B common stock
TOM MOSMAN	66	<i>Director</i>	A Farmer/Rancher whose address is 3099 Central Ridge Rd, Craigmont	Has 2,133 shares of Class B common stock
TRAVIS MCAFFEE	51	<i>Director</i>	A Farmer/Rancher whose address is 1293 W 3700 N, Howe	
DOUG BARRIE	48	<i>Director</i>	A Farmer whose address is 12493 N 55 TH E, Idaho Falls	

OFFICERS AND DIRECTORS-continued

RICK PEARSON	56	<i>Director</i>	A Farmer whose address is 1705 E 4000 N, Buhl	Has 4,589 shares of Class B common stock
SCOTT STEELE	59	<i>Director</i>	A Farmer whose address is 6130 1 st Street, Idaho Falls	Has 343 shares of Class B common stock
DARREN TABER	51	<i>Director</i>	A Farmer whose address is 474 E Highway 26, Shoshone	Has 166 shares of Class B common stock
AUSTIN TUBBS	46	<i>Director</i>	A Farmer/Rancher whose address is 5830 W 2500 N, Malad	Has 17,966 shares of Class B common stock
ROSELLA MOSBY	51	<i>Director</i>	A Farmer whose address is 12754 SE Green Valley Rd, Auburn, WA	

All officers and directors of the Company occupy positions as officers or directors with the Idaho Farm Bureau Federation or other affiliated corporations. They devote such time to the affairs of the Company as the business of the Company requires. Their compensation is paid by the Farm Bureau Insurance Company of Idaho or by the Idaho Farm Bureau Federation and is prorated to the affiliated corporations on the basis of time devoted to the affairs of each of the affiliated corporations.

The Company shares in a pro-rata cost of per diem paid to the Board. Such remuneration for per diem and expenses of directors paid to Farm Bureau Insurance Company of Idaho totaled \$109,992 in 2023.

MANAGEMENT

In 2024, the Board of Directors appointed Todd D. Argall as Executive Vice-President and CEO, Jared Steadman as Secretary, and Jason T. Williams as Treasurer. Brett E. Fuhrman, Director of Finance, together with the staff and clerical force, conducts the day-to-day operation of the Company.

The officers and employees of the Company, with the exception of those who are licensed to sell securities, will receive no commissions or any other special compensation with this offering.

The Company does not pay any remuneration directly to its officers or employees. Under the terms of an agreement with Farm Bureau Insurance Company of Idaho, the Company pays a management fee. Pursuant to such agreement, management fees totaled \$1,545,695 in 2023 and \$1,435,151 in 2022.

LITIGATION

Periodically, the Company institutes legal action to collect defaulting loans. Otherwise, the Company is not included in any material litigation either as plaintiff or defendant, nor is the Company aware of any litigation contemplated against it. The Company is not subject to any adverse order, judgment or decree in connection with issuance of any of its securities either by any court or the Securities and Exchange Commission.

LIMITATIONS

No dealer, salesman or any other person has been authorized by the Company to give information or make any representation other than those contained in this prospectus, and if given or made, such information must not be relied upon as having been authorized by the Company. To order any of the securities offered by the Company, the investor must complete the Subscription Agreement (page 45) attached as the last page of this prospectus.

REPORT TO SHAREHOLDERS

Upon request, the Company will furnish to shareholders annual audited financial statements with an independent CPA's opinion within 120 days after the end of its fiscal year.

REGULATION

The Company is licensed as a Regulated Consumer Finance Company under the laws of the State of Idaho, with the Idaho Department of Finance.

ENVIRONMENTAL IMPACT

A statement regarding the effect of this offering on the environment is not applicable.

COUNSEL

Name and address of legal counsel is:

Nathan J. Cuoio
Merrill & Merrill, Chtd.
109 N. Arthur Ave, 5th floor
Pocatello, Idaho 83204

INDEPENDENT PUBLIC ACCOUNTANT

Name and address of Certified Public Accountant is:.....

Deaton & Company
215 North 9th Avenue
Pocatello, Idaho 83201

SHAREHOLDERS AND OWNERSHIP

The Company by-laws permit the issuance of only Class A and Class B common stock. Voting rights are limited to Class A stock only. Present ownership of the outstanding Class A stock of the Company is listed as follows:

<u>Class of Shares</u>	<u>Name and Address of Shareholder</u>	<u>Number of Shares</u>
Class A	Bryan L. Searle 538 E 1520 N, Shelley	125
Class A	Todd D. Argall P.O. Box 4848, Pocatello	125
Class A	Idaho Farm Bureau Federation P.O. Box 4848, Pocatello	141,250
Class A	Farm Bureau Insurance Company of Idaho P.O. Box 4848, Pocatello	4,700,000

CLASS A STOCK

At a special stockholder meeting held March 18, 1980, the authorized common Class A stock was increased from 50,000 shares to 500,000 shares. The par value was reduced from \$10.00 per share to \$2.00 per share, and the shares were split 5 shares per 1 share outstanding at that time. Again, on January 26, 1990 at a special stockholder meeting the authorized common Class A stock was increased from 500,000 shares to 2,500,000. The par value was reduced from \$2.00 per share to 40 cents per share, and the shares were split 5 shares per 1 share outstanding at that time. Again, on March 9, 2009, at a special stockholder meeting the authorized common Class A stock was increased from 2,500,000 shares to 100,000,000, the par value was reduced from 40 cents per share to zero, and the shares were split 5 shares per 1 share outstanding at that time. The by-laws of the Company limit

CLASS A STOCK- continued

ownership of Class A stock to the Idaho Farm Bureau Federation and the Farm Bureau Insurance Company of Idaho with the exception of one hundred twenty-five shares each to the President of Idaho Farm Bureau Federation, the Executive Vice President of Idaho Farm Bureau Federation (currently not exercised) and to the Executive Vice-President of Farm Bureau Insurance Company of Idaho. These individuals are required to sell or exchange their respective shares of Class A stock at book value to the Company upon leaving their office with Idaho Farm Bureau Federation or Farm Bureau Insurance Company of Idaho. As of December 31, 2023, 4,841,500 shares have been issued and are outstanding.

CLASS B STOCK

In May, 1973 the stockholders authorized the issue of 50,000 shares of common Class B (non-voting) stock. At a special stockholder meeting held March 18, 1980, the authorized common Class B stock was increased from 50,000 to 500,000 shares. The par value was reduced from \$10.00 to \$2.00 per share, and the outstanding shares of Class B Stock were split 5 shares per 1 share outstanding at that time. Again, on January 26, 1990 at a special stockholder meeting the authorized common Class B stock was increased from 500,000 to 2,500,000 shares. The par value was reduced from \$2.00 per share to 40 cents per share and the outstanding shares of Class B stock were split 5 shares per 1 share. Again, on March 9, 2009, at a special stockholder meeting the authorized common Class B stock was increased from 2,500,000 shares to 100,000,000, the par value was reduced from 40 cents per share to zero, and the shares were split 5 shares per 1 share outstanding at that time. At December 31, 2023, there were 2,825,702 shares issued and outstanding. There is no one individual owning more than 10% of the Class B stock.

STOCK OPTIONS

On March 26, 2002, Western Community Insurance Company granted key officers and employees stock options to purchase 8,100 shares of Western Community Insurance Company common stock at \$83.85 per share. As of December 31, 2012, all options have been exercised.

On December 30, 2003, Western Community Insurance Company granted a key officer stock options to purchase 500 shares of Western Community Insurance Company common stock at \$91.40 per share. As of December 31, 2008, all options have been exercised.

On September 30, 2014, Western Community Insurance Company granted key officers stock options to purchase 6,600 shares of Western Community Insurance Company common stock at \$33.90 per share. As of December 31, 2023, 5,800 options have been exercised.

On December 31, 2020, Western Community Insurance Company granted key officers stock options to purchase 1,000 shares of Western Community Insurance Company common stock at \$44.69 per share. As of December 31, 2023, zero options have been exercised.

On December 31, 2021, Western Community Insurance Company granted key officers stock options to purchase 3,400 shares of Western Community Insurance Company common stock at \$47.31 per share. As of December 31, 2023, 1,600 options have been exercised.

For all outstanding options at the year end, Western Community Insurance Company's obligation in the difference between the stock option exercise price and the book value of the Company has been accrued and included in accounts payable on the year-end financial statement.

Some of the persons to whom the options were granted are also officers of the Company.

PREFERRED STOCK

The Company's articles of incorporation authorize its board of directors to issue preferred stock without a vote of the common shareholders. Currently the Company has no outstanding preferred stock issued and does not foresee the future issuance of any preferred stock. Nevertheless, such preferred stock would only be issued if the issuance of the preferred stock is approved by a majority of the Company's independent directors who do not have an interest in the transaction and who have access, at the Company's expense, to the Company's or Independent legal counsel.

NOTES PAYABLE TO AFFILIATES AND OTHER INSTITUTIONAL INVESTORS

One source of capital to meet loan demand is the issuance of notes payable to affiliates and other institutional investors. Notes payable to affiliates and other institutional investors are private placement notes to sophisticated institutional investors individually negotiated upon the request of the affiliated corporation. Each note is registered with Standard and Poor's Corp. for the issuance of a security identification number. The proposed note along with the Company's financial information is then presented to the National Association of Insurance Commissioners Securities Valuation Office which issues an investment rating for the note. The rating is used by institutional investors for investment and accounting purposes. The affiliated notes have consistently received a two (2) investment grade rating.

All future material affiliated notes, transactions and loans will be made or entered into on terms that are no less favorable to the Company than those that can be obtained from unaffiliated third parties. Furthermore, all future material affiliated notes, transactions and loans, and any forgiveness of loans, will be approved by a majority of the Company's independent directors who do not have an interest in the transactions but shall have access, at the Company's expense, to the Company's, or independent, legal counsel.

December 31, 2023	Amount	Interest Rate
Farm Bureau Insurance Company of Idaho	13,819,393	.75 - 5.10
Farm Insurance Brokerage	1,779,095	3.60 - 6.50
Idaho Farm Bureau Federation	361,576	6.50 - 6.50
Washington State Farm Bureau	601,185	4.50 - 4.50
Montana Farm Bureau Federation	500,000	6.50 - 6.50
Montana Farm Bureau Foundation	520,395	6.50 - 6.50
Total	\$ 17,581,644	

December 31, 2022	Amount	Interest Rate
Farm Bureau Insurance Company of Idaho	12,842,879	.45 - 3.80
Farm Insurance Brokerage	1,870,087	.65 - 5.50
Idaho Farm Bureau Federation	122,404	.75 - .78
Washington State Farm Bureau	577,198	2.85 - 2.85
Montana Farm Bureau Federation	1,000,000	5.50 - 5.50
Montana Farm Bureau Foundation	417,446	5.50 - 5.50
Total	\$ 16,830,014	

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FARM BUREAU FINANCE COMPANY AND SUBSIDIARY

FINANCIAL STATEMENTS

DECEMBER 31, 2023 AND 2022

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INDEPENDENT AUDITOR'S REPORT

Board of Directors
Farm Bureau Finance Company and Subsidiary
Pocatello, Idaho

Opinion

We have audited the accompanying consolidated financial statements of Farm Bureau Finance Company, an Idaho corporation, and subsidiary, which comprise the consolidated balance sheets as of December 31, 2023 and 2022, and the related consolidated statements of income, comprehensive income, changes in stockholders' equity, and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Farm Bureau Finance Company and subsidiary as of December 31, 2023 and 2022, and the results of their operations and their cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Farm Bureau Finance Company and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibility of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the consolidated financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Farm Bureau Finance Company's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibility for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Farm Bureau Finance Company's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the consolidated financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Farm Bureau Finance Company's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.



Pocatello, Idaho
March 28, 2024

FARM BUREAU FINANCE COMPANY AND SUBSIDIARY

**CONSOLIDATED BALANCE SHEETS (PAGE 1 OF 2)
DECEMBER 31, 2023 AND 2022**

ASSETS			
		2023	2022
Finance			
Cash and cash equivalents	\$	589,512	\$ 856,121
Accounts receivable		93,548	91,011
Accrued interest and dividends		560,362	393,029
Prepaid expenses		2,750	3,830
Investments			
Stocks--at fair value		2,173,138	1,902,440
Net finance receivables		73,991,546	72,773,376
Property and equipment			
Automotive equipment		3,006,478	2,889,315
Office equipment		1,446,618	1,446,618
Accumulated depreciation		(2,918,456)	(2,475,528)
		<u>78,945,496</u>	<u>77,880,212</u>
Insurance			
Cash and cash equivalents		278,689	1,360,870
Premiums receivable		21,977,680	18,247,957
Reinsurance recoverables and receivables		62,933,949	60,224,148
Accrued interest and dividends		435,376	403,118
Receivable from affiliate		-	1,085
Deferred policy acquisition costs		11,509,703	9,772,895
Guaranty funds receivable		61,969	24,736
Other receivable		5	52
Investment			
Bonds--at amortized cost		43,314,513	40,223,240
Stocks--at NAIC fair value		3,029,657	2,767,626
		<u>143,541,541</u>	<u>133,025,727</u>
	\$	<u>222,487,037</u>	<u>\$ 210,905,939</u>

The accompanying notes are an integral part of these financial statements

FARM BUREAU FINANCE COMPANY AND SUBSIDIARY

**CONSOLIDATED BALANCE SHEETS (PAGE 2 OF 2)
DECEMBER 31, 2023 AND 2022**

LIABILITIES AND STOCKHOLDERS' EQUITY

	2023	2022
LIABILITIES		
Finance		
Accounts payable	\$ 698,340	\$ 696,053
Line of credit - note payable	-	8,000,000
Accrued interest payable	-	18,763
Notes payable--affiliates	17,581,644	16,846,356
Finance loans in process	266,822	190,847
Subordinated debenture notes payable	14,427,354	6,062,873
Income taxes payable	198,745	380,526
Deferred income tax liability	139,790	225,066
	<u>33,312,695</u>	<u>32,420,484</u>
Insurance		
Unpaid insurance losses	27,089,344	29,750,511
Unearned insurance premiums	35,844,605	30,473,637
Unearned ceding commission	11,828,720	10,056,300
Accounts payable	36,675	100,613
Accounts payable--affiliates	1,377,079	1,731,676
Taxes, licenses and fees	199,285	186,267
Ceded reinsurance premiums payable (net of commission)	21,691,554	17,624,742
Deferred income tax liability	174,276	119,321
Income taxes payable	56,014	101,375
	<u>98,297,552</u>	<u>90,144,442</u>
 Total liabilities	 131,610,247	 122,564,926
 STOCKHOLDERS' EQUITY		
Common Stock--Class A, no par value	607,129	607,129
Common Stock--Class B, no par value	12,803,431	13,657,498
Unrealized gains (losses) on marketable securities	782,522	600,088
Unrealized gains (losses) on marketable securities--subsidiary	601,840	443,311
Retained earnings	74,596,500	71,625,188
	<u>89,391,422</u>	<u>86,933,214</u>
Minority interest in subsidiary	1,485,367	1,407,799
	<u>90,876,789</u>	<u>88,341,013</u>
 Total equity	 90,876,789	 88,341,013
 Total liabilities and net assets	 <u>\$ 222,487,036</u>	 <u>\$ 210,905,939</u>

The accompanying notes are an integral part of these financial statements

FARM BUREAU FINANCE COMPANY AND SUBSIDIARY

CONSOLIDATED STATEMENTS OF INCOME

FOR THE YEARS ENDED DECEMBER 31, 2023 AND 2022

	<u>2023</u>	<u>2022</u>
FINANCE OPERATIONS		
Finance loan interest and fees	\$ 8,221,209	\$ 6,521,853
Investment income	72,095	85,529
Auto lease income	661,402	613,449
Rental real estate income	-	7,300
Net realized gains (loss) on disposition of equipment	12,835	215,093
Net realized gain (loss) on disposition of securities	18,794	1,226,350
Operating revenues	<u>8,986,335</u>	<u>8,669,574</u>
Depreciation	862,606	845,050
Interest and bank charges	1,415,987	433,447
General and administrative	3,400,445	3,280,161
Bad debts	<u>134,128</u>	<u>253,190</u>
Operating expenses	<u>5,813,166</u>	<u>4,811,848</u>
Income from finance operations	<u>3,173,169</u>	<u>3,857,726</u>
INSURANCE OPERATIONS		
Ceding commissions	22,658,012	15,551,319
Investment income	1,527,047	1,364,572
Net realized gain (loss) on disposition of securities	95,419	72,963
Other income	<u>11,161</u>	<u>9,295</u>
Operating revenues	<u>24,291,639</u>	<u>16,998,149</u>
Underwriting	21,402,033	14,426,203
Bad debts	<u>204,258</u>	<u>70,843</u>
Operating expenses	<u>21,606,291</u>	<u>14,497,046</u>
Income from insurance operations	<u>2,685,348</u>	<u>2,501,103</u>
INCOME BEFORE INCOME TAXES	<u>5,858,517</u>	<u>6,358,829</u>
PROVISION FOR INCOME TAXES	<u>1,295,500</u>	<u>1,416,947</u>
INCOME BEFORE MINORITY INTEREST	<u>4,563,017</u>	<u>4,941,882</u>
MINORITY INTEREST IN SUBSIDIARY	<u>72,187</u>	<u>68,224</u>
NET INCOME	<u>\$ 4,490,830</u>	<u>\$ 4,873,658</u>
EARNINGS PER COMMON SHARE	<u>\$ 0.58</u>	<u>\$ 0.62</u>

The accompanying notes are an integral part of these financial statements

FARM BUREAU FINANCE COMPANY AND SUBSIDIARY

CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME
FOR THE YEARS ENDED DECEMBER 31, 2023 AND 2022

	<u>2023</u>	<u>2022</u>
NET INCOME	\$ 4,490,830	\$ 4,873,658
OTHER COMPREHENSIVE INCOME		
Unrealized gains (losses) on securities		
Unrealized holding gains (losses) arising during year		
Finance company	262,226	(493,580)
Insurance company	<u>296,058</u>	<u>(677,729)</u>
	558,284	(1,171,309)
Reclassification adjustment for (gains) losses included in net income		
Finance company	(18,794)	(1,226,350)
Insurance company	<u>(95,419)</u>	<u>(72,963)</u>
	<u>(114,213)</u>	<u>(1,299,313)</u>
	444,071	(2,470,622)
Deferred income tax benefit (provision)		
Finance company	(60,998)	452,696
Insurance company	<u>(42,110)</u>	<u>157,645</u>
	<u>(103,108)</u>	<u>610,341</u>
Total other comprehensive income (loss)	<u>340,963</u>	<u>(1,860,281)</u>
COMPREHENSIVE INCOME	<u><u>\$ 4,831,793</u></u>	<u><u>\$ 3,013,377</u></u>

The accompanying notes are an integral part of these financial statements

FARM BUREAU FINANCE COMPANY AND SUBSIDIARY

**CONSOLIDATED STATEMENTS OF CHANGES IN STOCKHOLDERS' EQUITY
FOR THE YEARS ENDED DECEMBER 31, 2023 AND 2022**

	<u>2023</u>	<u>2022</u>
Common stock- Class A, no par value, 100,000,000 shares authorized, 4,841,500 for 2023 and for 2022 shares issued and outstanding		
Balance at beginning of year	\$ 607,129	\$ 607,129
Balance at end of year	<u>\$ 607,129</u>	<u>\$ 607,129</u>
Common stock- Class B, no par value, 100,000,000 shares authorized; issued and outstanding at end of year 2023 - 2,825,702; 2022 - 3,031,629 shares; - 2021 - 3,166,693 shares;		
Balance at beginning of year	\$ 13,657,498	\$ 12,578,944
Shares issued		
23,480 shares sold in 2023	274,407	-
196,762 shares sold in 2022	-	2,206,171
Shares redeemed and canceled		
229,407 shares redeemed in 2023	(1,128,474)	-
331,827 shares redeemed in 2022	-	(1,127,617)
Balance at end of year	<u>\$ 12,803,431</u>	<u>\$ 13,657,498</u>
Unrealized gains on marketable equity securities		
Balance at beginning of year	\$ 600,088	\$ 1,867,322
Increase (decrease) in excess of market value over book value of marketable equity securities	243,432	(1,719,930)
Decrease (increase) in deferred income taxes	(60,998)	452,696
Balance at end of year	<u>\$ 782,522</u>	<u>\$ 600,088</u>
Unrealized gains on subsidiary marketable equity securities		
Balance at beginning of year	\$ 443,311	\$ 1,036,358
Increase (decrease) in excess of market value over book value of subsidiary marketable equity securities	200,639	(750,692)
Decrease (increase) in deferred income tax	(42,110)	157,645
Balance at end of year	<u>\$ 601,840</u>	<u>\$ 443,311</u>
Retained earnings		
Balance at beginning of year	\$ 71,625,188	\$ 69,264,812
Net income	4,490,830	4,873,658
Common stock cash dividends	(76,612)	(78,658)
Excess of cost of common shares reacquired and retired over proceeds received when issued	(1,442,906)	(2,434,624)
Balance at end of year	<u>\$ 74,596,500</u>	<u>\$ 71,625,188</u>

The accompanying notes are an integral part of these financial statements

FARM BUREAU FINANCE COMPANY AND SUBSIDIARY

**CONSOLIDATED STATEMENTS OF CASH FLOWS (PAGE 1 OF 3)
FOR THE YEARS ENDED DECEMBER 31, 2023 AND 2022**

	<u>2023</u>	<u>2022</u>
CASH FLOWS FROM OPERATING ACTIVITIES		
Finance operations		
Finance loan interest and fees collected	\$ 8,084,544	\$ 6,521,853
Cash investment income collected	72,095	51,724
Cash lease income collected	661,402	613,449
Cash rental real estate income collected	-	7,300
Cash paid to suppliers	(3,397,078)	(3,192,947)
Interest paid	(1,434,750)	(414,684)
Income taxes paid	(1,136,999)	(342,425)
	<u>2,849,214</u>	<u>3,244,270</u>
Insurance operations		
Premiums collected net of reinsurance	(92,913)	667,279
Ceding commissions collected	24,302,711	16,926,544
Cash investment income collected	1,646,972	1,589,452
Underwriting expenses paid	(23,189,761)	(15,931,169)
Income taxes paid	(520,501)	(297,782)
Miscellaneous income collected	11,162	9,295
	<u>2,157,670</u>	<u>2,963,619</u>
NET CASH PROVIDED BY OPERATING ACTIVITIES	5,006,884	6,207,889
CASH FLOWS FROM INVESTING ACTIVITIES		
Finance		
Purchase of equipment	(674,835)	(760,253)
Purchase of securities	(151,970)	(327,694)
Proceeds from sale of equipment	150,829	602,540
Proceeds from securities sold or matured	143,497	2,397,339
Net (increase) decrease of finance and other loan receivables	(1,309,528)	(8,558,249)
	<u>(1,842,007)</u>	<u>(6,646,317)</u>
Insurance		
Proceeds from securities sold or matured	3,273,284	6,254,562
Purchase of securities	(6,475,902)	(8,842,079)
Guaranty funds	(37,233)	(24,736)
	<u>(3,239,851)</u>	<u>(2,612,253)</u>
NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES	\$ (5,081,858)	\$ (9,258,570)

The accompanying notes are an integral part of these financial statements

FARM BUREAU FINANCE COMPANY AND SUBSIDIARY

**CONSOLIDATED STATEMENTS OF CASH FLOWS (PAGE 2 OF 3)
FOR THE YEARS ENDED DECEMBER 31, 2023 AND 2022**

NET CASH PROVIDED (USED) BY INVESTING ACTIVITIES	\$ (5,081,858)	\$ (9,258,570)
CASH FLOWS FROM FINANCING ACTIVITIES		
Finance		
Net increase (decrease) in notes payable to affiliates	735,288	(2,224,782)
Net increase (decrease) in subordinated debentures notes payable	8,364,481	(774,881)
Proceeds from line of credit	-	8,000,000
Payments of principal to line of credit	(8,000,000)	
Proceeds from sale of common stock	274,407	2,206,171
Payments to redeem common stock	(2,571,380)	(3,562,241)
Payments of common stock dividends	(76,612)	(78,658)
	<u>(1,273,816)</u>	<u>3,565,609</u>
Insurance		
Payments to redeem common stock	-	(5,081)
Proceeds from sale of common stock	-	-
	<u>-</u>	<u>(5,081)</u>
NET CASH PROVIDED BY (USED IN) FINANCING ACTIVITIES	<u>(1,273,816)</u>	<u>3,560,528</u>
NET INCREASE (DECREASE) IN CASH	(1,348,790)	509,847
CASH AT BEGINNING OF YEAR	<u>2,216,991</u>	<u>1,707,144</u>
CASH AT END OF YEAR	<u><u>\$ 868,201</u></u>	<u><u>\$ 2,216,991</u></u>

The accompanying notes are an integral part of these financial statements

FARM BUREAU FINANCE COMPANY AND SUBSIDIARY

**CONSOLIDATED STATEMENTS OF CASH FLOWS (PAGE 3 OF 3)
FOR THE YEARS ENDED DECEMBER 31, 2023 AND 2022**

**RECONCILIATION OF NET INCOME TO NET CASH
PROVIDED BY OPERATING ACTIVITIES**

	<u>2023</u>	<u>2022</u>
NET INCOME	\$ 4,490,830	\$ 4,873,658
ADJUSTMENT TO RECONCILE NET INCOME TO NET CASH PROVIDED BY OPERATING ACTIVITIES		
Finance operations		
Depreciation	862,606	845,050
Bad debts	134,128	253,190
Deferred income taxes	(146,273)	(28,879)
Net realized (gain) loss on sale of assets	(12,835)	(215,093)
Net realized (gain) loss on disposition of securities	(18,794)	(1,226,350)
Minority interest	72,187	68,224
Insurance operations		
Amortization of bond discounts/premiums	152,183	234,047
Bad debts	204,258	70,843
Deferred income taxes	11,391	8,630
Net realized (gain) loss on sale of securities	(95,419)	(72,963)
(Increase) decrease in assets		
Finance operations--net	(135,585)	233,552
Insurance operations--net	(8,358,079)	(10,218,088)
Increase (decrease) in liabilities		
Finance operations--net	(198,233)	516,058
Insurance operations--net	8,044,519	10,866,010
Total adjustments	<u>516,054</u>	<u>1,334,231</u>
NET CASH PROVIDED BY OPERATING ACTIVITIES	<u><u>\$ 5,006,884</u></u>	<u><u>\$ 6,207,889</u></u>

The accompanying notes are an integral part of these financial statements

FARM BUREAU FINANCE COMPANY AND SUBSIDIARY

NOTES TO FINANCIAL STATEMENTS (PAGE 1 OF 18)

NOTE 1 - Summary of Significant Accounting Policies

Farm Bureau Finance Company (Company) is engaged in the business of providing financing for consumer purchases of automobiles, other personal property, real estate, insurance premiums and the real estate rental business. The Company's majority owned subsidiary is engaged in the fire and casualty insurance business. The Company is a subsidiary of Farm Bureau Mutual Insurance Company of Idaho, who owns 61.3% of all common stock and 97.07% of the Class A voting stock.

Principals of Consolidation

The consolidated financial statements include the accounts of Farm Bureau Finance Company and its 96.72% owned subsidiary, Western Community Insurance Company. All significant intercompany transactions have been eliminated.

Insurance Premiums

Premiums are recorded when policies are issued or at the time reports are received from ceding insurance companies. The premiums are earned on a pro-rata basis over the term of the policy. The premiums applicable to the unexpired term of the policies are included in unearned premiums.

Investments

Debt securities owned by Farm Bureau Finance Company and classified as "held to maturity securities" are reported at amortized cost. Debt and equity securities that are bought and held principally for the purpose of selling them in the near term are classified as "trading securities" and reported at fair value, with unrealized gains and losses included in earnings. Debt and equity securities not classified as either held-to-maturity securities or trading securities are classified as "available-for-sale securities" and reported at fair value, with unrealized gains and losses excluded from earnings and reported as a separate component of stockholders' equity.

Investments in stocks and bonds owned by Western Community Insurance Company are valued for financial presentation in accordance with the National Association of Insurance Commissioners ("NAIC") publication *VALUATIONS OF SECURITIES*. Bonds are generally stated at amortized cost unless designated by NAIC as "medium or below quality" in which case the bonds are carried at associated value. Redeemable preferred stocks designated by NAIC as "highest and high quality" are stated at amortized cost. Redeemable preferred stocks designated by NAIC as "medium or below quality" are carried at associated value. Perpetual preferred stocks are carried at NAIC market value. Common stocks are stated at associated value, which approximates market or equity value. Realized gains or losses on the sale or maturity of investments are determined on the basis of the cost of the specific investment sold. Unrealized investment gains and losses are credited or charged directly to stockholders' equity.

FARM BUREAU FINANCE COMPANY AND SUBSIDIARY

NOTES TO FINANCIAL STATEMENTS (PAGE 2 OF 18)

NOTE 1 - Summary of Significant Accounting Policies (Continued)

Allowance For Doubtful Accounts

All insurance premium receivables over 90 days old are 100% provided for in the allowance for doubtful premium accounts. Delinquent finance receivable accounts are charged off against the allowance for doubtful finance accounts after the underlying collateral has been repossessed and sold. The allowance for doubtful finance accounts is maintained at approximately 1.5% of net consumer installment loans.

Property and Equipment

Property and equipment are stated at cost. Expenditures for additions, renewals and betterments are capitalized; expenditures for maintenance and repairs are charged to expenses as incurred. Depreciation is computed on the straight-line method for financial reporting and the straight-line method and accelerated methods for income tax purposes.

Unpaid Insurance Losses

Provisions for losses and loss adjustment expenses are recorded at management's estimate of the liability which will be incurred. The estimated ultimate loss is intended to provide for outstanding case basis reserves, potential adverse development of case basis reserves, and late claim reporting. Although management believes that the liability for losses and loss adjustment expenses is adequate, the ultimate liability may vary from such estimates.

Policy Acquisition Costs

Policy acquisition costs, principally direct and indirect costs directly related to production of insurance premiums that are 100% ceded, are deferred and amortized against the ceding commissions earned.

Reinsurance

The Company complies with generally accepted accounting principles which eliminates the practice of reporting liabilities net of reinsurance ceded and requires that reinsurance receivables and recoverables (ceded reserves for losses) and prepaid reinsurance premiums (ceded unearned premiums) are to be reported as separate assets rather than as reductions of the related liabilities.

Amounts recoverable from reinsurers are estimated in a manner consistent with the claim liability associated with the reinsurance policies.

The Company receives commissions for ceding reinsurance. The ceding commissions are earned on a pro-rata basis over the term of the policies ceded. The commissions applicable to the unexpired terms of the policies are included in the unearned ceding commissions.

FARM BUREAU FINANCE COMPANY AND SUBSIDIARY

NOTES TO FINANCIAL STATEMENTS (PAGE 3 OF 18)

NOTE 1 - Summary of Significant Accounting Policies (Continued)

Income Taxes

The Company joins in filing a consolidated income tax return with its parent, Farm Bureau Mutual Insurance Company of Idaho, and other subsidiaries.

The Company conforms to accounting principles generally accepted in the United States of America, which requires the determination of deferred taxes using an asset and liability approach, whereby deferred tax liabilities and assets are recognized for expected future tax consequences of temporary differences between the carrying amounts and tax basis of assets and liabilities. Deferred tax balances are adjusted to reflect enacted changes in income tax rates.

Income taxes are provided on net income less exclusions and deductions allowable for tax exempt interest income, dividends and other items. Investment tax credits are accounted for by the flow-through method and are used to reduce the income tax provision in the year such credits are available as a reduction of income taxes.

Deferred income taxes have been provided for on the difference in the carrying amounts and tax basis of assets and liabilities. These differences result primarily from the following:

- a. Different computations of depreciation charges for tax purposes and financial reporting purposes.
- b. Discounts on bonds purchased at less than par value which are taken into income over the term of the bond for financial reporting purposes and are recognized for tax purposes only when the bonds are sold.
- c. Certain dividends received which are recognized for financial reporting purposes and which are treated as a non-taxable reduction of basis for tax purposes.
- d. Equity in earnings of a 96.72% owned subsidiary, Western Community Insurance Company are recognized for financial reporting purposes, but not for tax purposes. The Company plans to indefinitely maintain its investment in this Company, therefore, a provision for deferred income taxes on the equity in earnings has not been provided.
- e. Deferred compensation on stock options is not recognized for tax purposes.
- f. Bad debt reserve method is used for financial reporting and the direct write-off method is required for income tax purposes.
- g. Unrealized capital gains included in the carrying value of marketable equity securities.
- h. Deferred policy acquisition costs are not recognized for tax purposes.
- i. Unearned ceding commissions are not recognized for tax purposes.
- j. Gain from the sale of a building is recognized using the installment method for tax purposes.

FARM BUREAU FINANCE COMPANY AND SUBSIDIARY

NOTES TO FINANCIAL STATEMENTS (PAGE 4 OF 18)

NOTE 1 - Summary of Significant Accounting Policies (Continued)

Earnings Per Common Share

Earnings per common share are computed on the basis of the average number of shares outstanding during each year. Net income, after income taxes and preferred stock dividends, is used in the computation. The average number of shares of common stock used to compute earnings per common share was 7,746,410 in 2023 and 7,905,459 in 2022.

Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Subsequent events

Management has evaluated subsequent events through March 28, 2024, the date the financial statements were available to be issued.

Comprehensive Income

Generally accepted accounting principles defines comprehensive income as all changes in equity of an enterprise during a period except those resulting from stockholder transactions. A separate statement of comprehensive income has been presented. The accumulated balance of other comprehensive income consists of unrealized gains on marketable securities of the Finance Company and the Insurance Company and are separately stated in stockholders' equity.

Reclassifications

Certain balances from the 2022 financial statements have been reclassified to conform to the 2023 financial statements presentation. Such reclassifications had no effect on the previously reported net income for the year ended December 31, 2022.

NOTE 2 - Cash and Cash Equivalents

The Company's cash management policies include investing idle cash funds in highly liquid temporary investments. The Company considers these investments the equivalent of cash. Cash and cash equivalents consisted of the following:

	2023	2022
Petty Cash	\$ 1,000	\$ 1,000
Bank interest bearing checking and saving accounts	761,829	2,177,326
Stock Broker bank insured account	105,372	38,665
Total cash and cash equivalents	<u>\$ 868,201</u>	<u>\$ 2,216,991</u>

FARM BUREAU FINANCE COMPANY AND SUBSIDIARY

NOTES TO FINANCIAL STATEMENTS (PAGE 5 OF 18)

NOTE 3 - Investments

All of the bond portfolio of marketable debt securities have been designated as “held-to-maturity” and, therefore, are carried at amortized cost.

The book/adjusted carrying value and estimated market values of investments in debt securities as of December 31, 2023 are as follows:

	<u>Book/Adjusted Carrying Value</u>	<u>Gross Unrealized Gains</u>	<u>Gross Unrealized Losses</u>	<u>NAIC Estimated Fair Value</u>
<u>Insurance Co</u>				
Government Obligations				
US Government	\$ 3,150,089	\$ 30,932	\$ 53,771	\$ 3,127,250
States	424,384	-	96,890	327,494
Political Subdivision	11,664,341	41,530	968,382	10,737,489
Special Revenue	25,723,690	72,935	1,666,346	24,130,279
Corporate Obligations				
Industrial	2,102,008	-	351,370	1,750,638
Hybrid securities	250,000	-	26,550	223,450
Total debt securities	43,314,512	145,397	3,163,309	40,296,600
<u>Finance Co</u>				
Corporate Obligations				
Industrial	-	-	-	-
Total bonds	<u>\$ 43,314,512</u>	<u>\$ 145,397</u>	<u>\$ 3,163,309</u>	<u>\$ 40,296,600</u>

FARM BUREAU FINANCE COMPANY AND SUBSIDIARY

NOTES TO FINANCIAL STATEMENTS (PAGE 6 OF 18)

NOTE 3 - Investments (Continued)

The book/adjusted carrying value and estimated market values of investments in debt securities as of December 31, 2022 are as follows:

	<u>Book/Adjusted Carrying Value</u>	<u>Gross Unrealized Gains</u>	<u>Gross Unrealized Losses</u>	<u>NAIC Estimated Fair Value</u>
<u>Insurance Co</u>				
Government Obligations				
US Government	\$ 267,554	\$ -	\$ 32,739	\$ 234,815
States	429,228	-	128,339	300,889
Political Subdivision	11,312,464	22,207	1,295,841	10,038,830
Special Revenue	25,970,210	68,566	2,349,973	23,688,803
Corporate Obligations				
Industrial	1,993,784	2,867	381,480	1,615,171
Hybrid securities	250,000	-	48,750	201,250
Total debt securities	40,223,240	93,640	4,237,122	36,079,758
<u>Finance Co</u>				
Corporate Obligations				
Industrial	-	-	-	-
Total bonds	\$ 40,223,240	\$ 93,640	\$ 4,237,122	\$ 36,079,758

The book/adjusted carrying value and fair value of debt securities at December 31, 2023, by contractual maturity, are shown below. Expected maturities will differ from contractual maturities because borrowers may have the right to call or prepay obligations with or without call or prepayment penalties.

	<u>Book/ Adjusted Carrying Value</u>	<u>Estimated Fair Value</u>
Due in one year or less	\$ 495,923	\$ 496,745
Due after one year through five years	4,110,059	3,999,374
Due after five years through ten years	11,393,520	10,891,769
Due after ten years	27,315,010	24,908,712
	<u>\$ 43,314,512</u>	<u>\$ 40,296,600</u>

Proceeds from sales and matured debt securities during 2023 were \$3,009,319. Gross gains of \$31,962 and \$1,154 gross losses were realized during 2023.

Proceeds from sales and matured debt securities during 2022 were \$5,707,747. Gross gains of \$55,157 and \$23,486 gross losses were realized during 2022.

FARM BUREAU FINANCE COMPANY AND SUBSIDIARY

NOTES TO FINANCIAL STATEMENTS (PAGE 7 OF 18)

NOTE 3 - Investments (Continued)

The following table sets forth the NAIC estimated fair value and unrealized losses of debt securities in an unrealized loss position that are not deemed to be other-than-temporarily impaired. These are listed by investment category and the length of time the securities have been in an unrealized loss position as of December 31, 2023.

	Less than one year		One year or more		Total	
	NAIC Estimated Fair Value	Unrealized Losses	NAIC Estimated Market Value	Unrealized Losses	NAIC Estimated Market Value	Unrealized Losses
<u>Insurance Co.</u>						
Government Obligations						
US Government	\$ 962,459	\$ 24,221	\$ 236,768	\$ 29,922	\$ 1,199,227	\$ 54,143
States	-	-	327,494	96,890	327,494	96,890
Political Subdivision	-	-	7,331,611	968,382	7,331,611	968,382
Special Revenue	614,860	2,125	19,122,675	1,668,386	19,737,535	1,670,511
Corporate Obligations						
Industrial	243,893	53	1,506,746	351,316	1,750,639	351,369
Hybrid securities	-	-	223,450	26,550	223,450	26,550
Total debt securities	<u>\$ 1,821,212</u>	<u>\$ 26,399</u>	<u>\$ 28,748,744</u>	<u>\$ 3,141,446</u>	<u>\$ 30,569,956</u>	<u>\$ 3,167,845</u>

The following table sets forth the NAIC estimated fair value and unrealized losses of debt securities in an unrealized loss position that are not deemed to be other-than-temporarily impaired. These are listed by investment category and the length of time the securities have been in an unrealized loss position as of December 31, 2022.

	Less than one year		One year or more		Total	
	NAIC Estimated Fair Value	Unrealized Losses	NAIC Estimated Fair Value	Unrealized Losses	NAIC Estimated Fair Value	Unrealized Losses
<u>Insurance Co.</u>						
Government Obligations						
US Government	\$ -	\$ -	\$ 234,815	\$ 32,739	\$ 234,815	\$ 32,739
States	-	-	300,890	128,339	300,890	128,339
Political Subdivision	1,670,528	243,897	6,174,182	1,051,944	7,844,710	1,295,841
Special Revenue	4,763,760	516,664	23,688,803	1,833,309	28,452,563	2,349,973
Corporate Obligations						
Industrial	189,133	53,953	1,273,892	345,478	1,463,025	399,431
Hybrid securities	-	-	201,250	48,750	201,250	48,750
Total debt securities	<u>\$ 6,623,421</u>	<u>\$ 814,514</u>	<u>\$ 31,873,832</u>	<u>\$ 3,440,559</u>	<u>\$ 38,497,253</u>	<u>\$ 4,255,073</u>

FARM BUREAU FINANCE COMPANY AND SUBSIDIARY

NOTES TO FINANCIAL STATEMENTS (PAGE 8 OF 18)

NOTE 3 - Investments (Continued)

All of the stock portfolio of marketable equity securities owned by Farm Bureau Finance Company have been designated as "available-for-sale securities" and, therefore, are carried at market value at the balance sheet date. The gross unrealized gains and losses on investments in nonredeemable preferred and common stocks owned by Farm Bureau Finance Company are as follows:

December 31, 2023	Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
Preferred stocks	\$ -	\$ -	\$ -	\$ -
Common stocks	1,121,616	1,118,078	66,556	2,173,138
	<u>\$ 1,121,616</u>	<u>\$ 1,118,078</u>	<u>\$ 66,556</u>	<u>\$ 2,173,138</u>

The unrealized gain on common and preferred stocks of \$1,051,522 for 2023 has been credited to stockholders' equity net of deferred income tax provision of \$269,000.

December 31, 2022	Cost	Gross Unrealized Gains	Gross Unrealized Losses	Estimated Fair Value
Preferred stocks	\$ -	\$ -	\$ -	\$ -
Common stocks	1,094,453	883,597	75,610	1,902,440
	<u>\$ 1,094,453</u>	<u>\$ 883,597</u>	<u>\$ 75,610</u>	<u>\$ 1,902,440</u>

The unrealized gain on common and preferred stocks of \$807,987 for 2022 has been credited to stockholders' equity net of deferred income tax provision of \$208,003.

Western Community Insurance Company follows specialized practices in accounting for marketable equity securities. Those practices have been retained in the consolidated financial statements. The stock portfolio of Western Community Insurance Company is carried at NAIC market value.

The gross unrealized gains and losses on investments in common and preferred stocks owned by Western Community Insurance Company are as follows:

December 31, 2023	Cost	Gross Unrealized Gains	Gross Unrealized Losses	NAIC Market Value
Preferred Stocks	\$ 937,500	\$ -	\$ 158,900	\$ 778,600
Common Stock	1,297,730	1,044,008	90,681	2,251,057
	<u>\$ 2,235,230</u>	<u>\$ 1,044,008</u>	<u>\$ 249,581</u>	<u>\$ 3,029,657</u>

FARM BUREAU FINANCE COMPANY AND SUBSIDIARY

NOTES TO FINANCIAL STATEMENTS (PAGE 9 OF 18)

NOTE 3 - Investments (Continued)

<u>December 31, 2022</u>	<u>Cost</u>	<u>Gross Unrealized Gains</u>	<u>Gross Unrealized Losses</u>	<u>NAIC Market Value</u>
Preferred Stocks	\$ 937,500	\$ -	\$ 220,650	\$ 716,850
Common Stock	1,225,199	949,359	123,782	2,050,776
	<u>\$ 2,162,699</u>	<u>\$ 949,359</u>	<u>\$ 344,432</u>	<u>\$ 2,767,626</u>

The net unrealized gain on common and preferred stocks of \$794,427 for 2023 has been credited to stockholders' equity net of deferred income tax of \$172,157 and minority interest of \$20,429.

The net unrealized gain on common and preferred stocks of \$604,927 less adjustment on a bond of \$17,950 for 2022 has been credited to stockholders' equity net of deferred income tax of \$128,593 and minority interest of \$15,049.

Wells Fargo Bank, N.A., as trustee, is holding one US Treasury bond with a NAIC statement value of \$266,690 and market value of \$236,768 for the Treasurer, State of Idaho, for the exclusive benefit of holders of the obligations of the Company under workers' compensation laws of the State of Idaho. US Bank, N.A., as trustee, is holding various municipal bonds with a NAIC statement value of \$1,150,369 and market value of \$1,056,645 for the Department of Insurance, State of Idaho, for the protection of all policyholders. US Bank, N.A., as trustee, is holding one municipal bond with NAIC statement value of \$301,072 and fair value of \$285,705 for the Department of Insurance, State of Oregon, for the protection of all policyholders.

The following is a summary of realized gross gains and losses from the sale of securities available for sale and the realized gross gains and losses from the sale, call or maturity of debt securities. The cost of the securities sold was based on the specific identification method.

<u>December 31, 2023</u>	<u>Gross Proceeds</u>	<u>Cost</u>	<u>Gross Gains</u>	<u>Gross Losses</u>
Available for sale				
Preferred stocks	\$ -	\$ -	\$ -	\$ -
Common stocks	513,310	429,405	114,220	30,315
Debt securities	3,009,319	2,978,511	31,962	1,154
	<u>\$ 3,522,629</u>	<u>\$ 3,407,916</u>	<u>\$ 146,182</u>	<u>\$ 31,469</u>

<u>December 31, 2022</u>	<u>Gross Proceeds</u>	<u>Cost</u>	<u>Gross Gains</u>	<u>Gross Losses</u>
Available for sale				
Preferred stocks	\$ 204,400	\$ 250,000	\$ -	\$ 45,600
Common stocks	4,849,151	3,535,909	1,366,873	53,630
Debt securities	5,707,747	5,676,076	55,157	23,486
	<u>\$ 10,761,298</u>	<u>\$ 9,461,985</u>	<u>\$ 1,422,030</u>	<u>\$ 122,716</u>

FARM BUREAU FINANCE COMPANY AND SUBSIDIARY

NOTES TO FINANCIAL STATEMENTS (PAGE 10 OF 18)

NOTE 3 - Investments (Continued)

Income from investments in marketable securities amounted to \$133,385 in dividends and \$1,470,508 in bond interest income for 2023 and \$154,879 in dividends and \$1,299,610 in bond interest income for 2022.

The Company amortizes bond discounts and premiums using the interest method over the life of the bonds.

NOTE 4 - Finance Receivables

At December 31, 2023 and 2022 finance receivables consisted of the following:

	2023	2022
Premium finance loans	\$ 370,785	\$ 334,643
Consumer installment loans	74,734,790	73,532,030
	75,105,575	73,866,673
Less allowance for doubtful finance accounts	(1,114,029)	(1,093,297)
	<u>\$ 73,991,546</u>	<u>\$ 72,773,376</u>

Premium finance loans are loans to finance premiums on insurance policies written by Farm Insurance Brokerage Company, Inc., and accepted with full recourse to the insurance company which guarantees any default on the part of the borrower. Terms of the financing plan call for assignment, in favor of the Finance Company, of all right, title and interest of the insured in and to any return or unearned premium which may become payable.

Consumer installment loans are written primarily for vehicles, mobile homes and home improvements. Terms maximum range is up to 20 years and the loans are secured by a title, chattel mortgage, or deed of trust. Pre-payment is permitted at the borrower's option.

NOTE 5 - Reinsurance

Western Community Insurance Company cedes 100% of all business written to Farm Bureau Mutual Insurance Company of Idaho. Reinsurance ceded contracts do not relieve Western Community from its obligations to policyholders. Farm Bureau Mutual Insurance Company of Idaho paid a 33% ceding commission to Western Community. The ceding commission earned at GAAP basis was \$22,658,012 for 2023 and \$15,551,319 for 2022.

	2023		2022	
	Premiums Written	Premiums Earned	Premiums Written	Premiums Earned
Direct	\$ 73,929,473	\$ 68,558,505	\$ 62,872,032	\$ 58,236,950
Assumed	-	-	-	-
Ceded	<u>(73,929,473)</u>	<u>(68,558,505)</u>	<u>(62,872,032)</u>	<u>(58,236,950)</u>
Net premiums	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>

FARM BUREAU FINANCE COMPANY AND SUBSIDIARY

NOTES TO FINANCIAL STATEMENTS (PAGE 11 OF 18)

NOTE 5 - Reinsurance (Continued)

The effects of reinsurance assumed and ceded on losses incurred are as follows:

<u>Losses Incurred</u>	<u>2023</u>	<u>2022</u>
Direct	\$ 28,709,662	\$ 26,971,509
Assumed	-	-
Ceded	(28,709,662)	(26,971,509)
Net losses incurred	<u>\$ -</u>	<u>\$ -</u>

In accordance with GAAP, the Company's balance sheets reflect the following amounts as receivables from its parent Farm Bureau Mutual Insurance Company of Idaho, as a result of ceding 100% of the direct premiums written.

	<u>2023</u>	<u>2022</u>
Unpaid losses ceded	\$ 28,260,344	\$ 30,750,511
Unearned premiums ceded	35,844,605	30,473,637
Reinsurance recoverables and receivables	<u>\$ 64,104,949</u>	<u>\$ 61,224,148</u>

Included in ceded reinsurance premiums payable on the balance sheets under Insurance Company are the following amounts receivable from and payable to Farm Bureau Mutual Insurance Company of Idaho related to ceded insurance at December 31, 2023 and 2022.

	<u>2023</u>	<u>2022</u>
Ceding commission receivable	\$ 1,522,785	\$ 1,395,044
Net balance receivable (payable) on insurance	(23,214,339)	(19,019,786)
	<u>\$ (21,691,554)</u>	<u>\$ (17,624,742)</u>

The maximum amount of return commission which would have been due if all reinsurance assumed and ceded was cancelled at December 31, 2023 and 2022, are \$11,828,720 and \$10,056,300, respectively.

NOTE 6 - Income Taxes

The Company joins in filing a consolidated income tax return with its parent, Farm Bureau Mutual Insurance Company of Idaho and other subsidiaries. The Company has been allocated federal and state income taxes by applying 21% and 5.8% rates in 2023 and 21% and 6% rates in 2022, to the Company's taxable income.

The Company complies with generally accepted accounting principles which requires the determination of deferred income taxes using an asset and liability approach, whereby deferred tax liabilities and assets are recognized for expected future tax consequences of temporary differences between the carrying amounts and tax basis of assets and liabilities. Deferred balances are adjusted to reflect enacted changes in income tax rates.

FARM BUREAU FINANCE COMPANY AND SUBSIDIARY

NOTES TO FINANCIAL STATEMENTS (PAGE 12 OF 18)

NOTE 6 - Income Taxes (Continued)

The provision for federal and state income taxes consists of the following components:

	2023	2022
CURRENT		
Federal	\$ 1,239,169	\$ 1,192,245
(Over) under accrual of prior year Federal	(55)	1,918
	<u>1,239,114</u>	<u>1,194,163</u>
State	192,904	242,694
(Over) accrual of prior year State	(1,635)	338
	<u>191,269</u>	<u>243,032</u>
	1,430,383	1,437,195
DEFERRED		
Federal	(127,836)	(12,185)
State	(7,047)	(8,063)
	<u>(134,883)</u>	<u>(20,248)</u>
Provision for income taxes	<u>\$ 1,295,500</u>	<u>\$ 1,416,947</u>

Significant components of the Company's deferred tax assets and liabilities as of December 31, 2023 and 2022 are as follows:

	2023	2022
DEFERRED TAX ASSETS		
Allowance for doubtful receivables	\$ 284,991	\$ 281,415
Accrued vacation pay	21,306	18,137
Foreclosed property	-	-
Stock options	10,363	10,310
Unearned ceding commission	2,484,031	2,111,823
Total deferred tax assets	2,800,691	2,421,685
Valuation allowance	(2,353)	(2,470)
Deferred tax assets, net of valuation allowance	2,798,338	2,419,215
DEFERRED TAX LIABILITIES		
Property and equipment	(177,086)	(316,615)
Accumulated bond discount amortization	(76,461)	(57,507)
Accrued dividends receivable	(660)	(576)
Unrealized capital gains on marketable equity securities	(435,832)	(331,269)
Deferred policy acquisition costs	(2,417,038)	(2,052,308)
Deferred gain on intercompany stock sale	-	-
Deferred gains from mergers	(5,327)	(5,327)
Deferred tax liabilities	<u>(3,112,404)</u>	<u>(2,763,602)</u>
Net deferred income tax asset (liability)	<u>\$ (314,066)</u>	<u>\$ (344,387)</u>

FARM BUREAU FINANCE COMPANY AND SUBSIDIARY

NOTES TO FINANCIAL STATEMENTS (PAGE 13 OF 18)

NOTE 6 - Income Taxes (Continued)

The Company's deferred income tax asset (liability) is reflected on the consolidated balance sheets as follows:

	2023	2022
Finance	\$ (139,790)	\$ (225,066)
Insurance	(174,276)	(119,321)
Net deferred income tax asset (liability)	<u>\$ (314,066)</u>	<u>\$ (344,387)</u>

The Company was able to exclude from federal taxable income \$64,028 for 2023 and \$73,775 for 2022 of its dividend income due to the 50% dividend exclusion provision. The Company was able to exclude from federal taxable income \$522,437 in 2023 and \$617,954 in 2022 of income earned on municipal bonds. The Company was required to reduce its deduction for losses incurred by \$141,352 in 2023 and \$166,849 in 2022 because of proration rules. The Company was required to reduce its deduction for meals and entertainment by \$2,895 in 2023 and \$63 in 2022 due to the 50% meals and 100% entertainment limitation. As a result of the above items, the relationship of the income tax provision to total pretax earnings varies from the customary relationship.

NOTE 7 - Line of Credit

The Company has a \$12,000,000 line of credit with interest at the bank's prime rate (7.75% at December 31, 2023 and 7.5% at December 31, 2022) plus 1.8%. The line of credit was paid in full as of December 31, 2023 and \$8,000,000 borrowed at December 31, 2022.

NOTE 8 - Subordinated Debentures

Authority was obtained in 2023 and 2022 to issue new unsecured subordinated debentures in an amount up to \$30,000,000. Notes are issued for periods of 1 month to 5 years, but are customarily redeemed at any time upon request. During 2023, interest rates varied from .10% to 6.00% depending on maturity.

NOTE 9 - Common Stock

The Company has two classes of common stock which are voting Class A and nonvoting Class B.

Western Community Insurance Company grants to key officers and employees stock options to purchase shares of the Company's common stock at book value on the date the option is granted. Western Community's obligation for the difference between the stock option exercise price and the book value per share of the Company at its year-end has been accrued and included in accounts payable. The Company's liability on the outstanding 3,600 shares under option at December 31, 2023 and 2022, was \$49,348 and \$49,096, respectively.

FARM BUREAU FINANCE COMPANY AND SUBSIDIARY

NOTES TO FINANCIAL STATEMENTS (PAGE 14 OF 18)

NOTE 10 - Stockholders' Dividend Restriction

The maximum amount of dividends which can be paid by State of Idaho insurance companies to stockholders without prior approval of the Insurance Commissioner is subject to restrictions relating to surplus. Western Community Insurance Company's statutory surplus at December 31, 2023 and 2022 was \$45,496,690 and \$43,105,175, respectively. The maximum dividend payout which may be made without prior approval for 2023 and 2022 by the Insurance Company is \$4,549,669 and \$4,310,518, respectively. No dividend payments were made during 2023 and 2022.

NOTE 11 - Compensated Absences

Personnel are provided by Farm Bureau Mutual Insurance Company of Idaho, the Company's parent. The Company reimbursed its parent for the cost of personnel and related expenses.

Farm Bureau Mutual Insurance Company's fringe benefit policy allows employees to accumulate non-vested sick leave based on years of service. Since the benefits are not vested, no accrual is necessary.

Vacations for employees of Farm Bureau Mutual Insurance Company are based on length of service. The amounts of accrued vacation pay earned at December 31, 2023 and 2022 for personnel assigned to the Finance Company have been reflected in accounts payable on the balance sheets.

NOTE 12 - Related Party Transactions

The Company engages in various transactions with companies having common management.

Included in accounts payable on the balance sheets is \$477,912 for 2023 and \$425,261 for 2022 for amounts due to the Company's parent for reimbursement of personnel costs and other expenses.

Notes payable to related companies at December 31, 2023 and 2022 totaled \$15,734,285 and \$14,553,316, respectively. Interest rates on notes payable during 2023 and 2022 ranged from 0.45% to 6.50%. Interest expense pertaining to related companies during 2023 and 2022 totaled \$848,507 and \$129,894, respectively.

Automobiles owned by the Finance Company are leased to these same companies. The cost of the leased automobiles at December 31, 2023 and 2022 was \$3,006,478 and \$2,889,315, respectively. Income from the lease of these automobiles totaled \$661,402 in 2023 and \$613,449 in 2022. Included in finance receivables at December 31, 2023 and 2022 are loans receivable from officers and Farm Bureau Mutual Insurance Company employees assigned to the Finance Company in the amount of \$102,696 for 2023 and \$82,945 for 2022. Included in subordinated debenture notes payable are notes payable to officers and employees assigned to the Finance Company in the amount of \$354,130 for 2023 and \$137,449 for 2022.

Farm Bureau Mutual Insurance Company of Idaho provides personnel, office space, and other services to the Finance Company on a month to month basis. The Finance Company reimbursed its parent for the cost of the services provided.

FARM BUREAU FINANCE COMPANY AND SUBSIDIARY

NOTES TO FINANCIAL STATEMENTS (PAGE 15 OF 18)

NOTE 12 - Related Party Transactions (Continued)

The Finance Company paid to Farm Bureau Mutual Insurance Company of Idaho for various services provided by them, the following amounts for operating expenses:

	2023	2022
Personnel	\$ 1,545,695	\$ 1,435,151
Employee relations	660,111	614,168
Rent	70,692	70,692
Accounting and data processing	215,853	145,104
Insurance	31,872	28,417
	<u>\$ 2,524,223</u>	<u>\$ 2,293,532</u>

Farm Bureau Mutual Insurance Company of Idaho provides management services to Western Community Insurance Company. Western Community Insurance Company paid a management fee of 17% of premiums written by the Company to Farm Bureau Mutual Insurance Company of Idaho for 2023 and 2022. Management fees paid totaled \$12,568,010 for 2023 and \$10,688,245 for 2022. Western Community also paid Farm Bureau Mutual Insurance Company of Idaho a county service fee of .5% of premiums written for a total fee of \$369,647 for 2023 and \$314,360 for 2022.

The following amounts are included in Western Community's accounts payable affiliates at December 31, 2023 and 2022:

	2023	2022
Accounts payable affiliates		
Management, county service fees, commissions, and other expense reimbursements due parent	\$ 1,318,343	\$ 1,219,981
Credit Card Account Advance	45,344	497,255
Premium collection service fees due parent	13,392	14,440
	<u>\$ 1,377,079</u>	<u>\$ 1,731,676</u>

The Finance Company stopped renting office space to Farm Bureau Mutual Insurance Company of Idaho in 2022. The rental income for 2022 totaled \$7,300.

FARM BUREAU FINANCE COMPANY AND SUBSIDIARY

NOTES TO FINANCIAL STATEMENTS (PAGE 16 OF 18)

NOTE 13 - Concentrations of Credit Risk

Financial instruments that subject the Company to concentrations of credit risk consist principally of finance loans receivable and temporary cash investments.

The Company is engaged in the business of providing financing for consumer purchases of automobiles, other personal property, real estate and insurance premiums to members of the Idaho Farm Bureau Federation. All of the Company's lending activity is within the State of Idaho. Loan maturities are scheduled up to 20 years. The Company provides financing of policyholders' annual premiums on insurance coverage written through Farm Insurance Brokerage Co., Inc. Farm Insurance Brokerage Co., Inc. collects a portion of the premium on financed policies and assigns the remainder to the Company on a full recourse basis. The Finance Company has discontinued the premium financing arrangement with its parent and subsidiary.

Western Community Insurance Company is engaged in the business of providing fire and casualty insurance to customers who reside in the State of Idaho and customarily grants credit on open account for premiums on insurance policies. The Companies policy is to require a sufficient down payment on the policies in order to cover any unpaid portion of the premium with the unearned premium upon cancellation.

The Company places its temporary cash investments with Key Bank in interest bearing checking and savings accounts and with D.A. Davidson & Co. in their money market accounts. The amounts invested customarily exceed the amounts guaranteed by federal insurance. Western Community Insurance Company invests its temporary cash with Key Bank.

NOTE 14 - Fair Value of Measurements

Generally accepted accounting principles establishes a framework for measuring fair value. That framework provides a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. The hierarchy gives the highest priority to unadjusted quoted prices in active markets for identical assets or liabilities (level 1 measurements) and the lowest priority to unobservable inputs (level 3 measurements). The three levels of the fair value hierarchy are described below:

Level 1 Inputs to the valuation methodology are unadjusted quoted prices for identical assets or liabilities in active markets that the Company has the ability to access.

Level 2 Inputs to the valuation methodology include:

- Quoted prices for similar assets or liabilities in active markets
- Quoted prices for identical or similar assets or liabilities in inactive markets
- Inputs other than quoted prices that are observable for the asset or liability
- Inputs that are derived principally from or corroborated by observable market data by correlation or other means.

If the asset or liability has a specified (contractual) term, the Level 2 input must be observable for substantially the full term of the asset or liability.

FARM BUREAU FINANCE COMPANY AND SUBSIDIARY

NOTES TO FINANCIAL STATEMENTS (PAGE 17 OF 18)

NOTE 14 - Fair Value of Measurements (Continued)

Level 3 Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The asset's or liability's fair value measurement level within the fair value hierarchy is based on the lowest level of any input that is significant to the fair value measurement. Valuation techniques used need to maximize the use of observable inputs and minimize the use of unobservable inputs.

The following is a description of the valuation methodology used for assets measured at fair value. There have been no changes in the methodologies used at December 31, 2023 and 2022.

Common stocks are valued at the closing price reported on the active market on which the individual securities are traded.

The method described above may produce a fair value calculation that may not be indicative of net realized value or reflective of future values. Furthermore, while the Company believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

The following table sets forth by level, within the fair value hierarchy, the Company's assets that are recorded at fair value as of December 31, 2023 and 2022.

Assets at Fair Value as of December 31, 2023

	Level 1	Level 2	Level 3	Total
Common stocks	\$ 5,202,795	-	-	\$ 5,202,795

Assets at Fair Value as of December 31, 2022

	Level 1	Level 2	Level 3	Total
Common stocks	\$ 4,670,066	-	-	\$ 4,670,066

FARM BUREAU FINANCE COMPANY AND SUBSIDIARY

NOTES TO FINANCIAL STATEMENTS (PAGE 18 OF 18)

NOTE 15 - Uncertain Income Tax Positions

The Company joins in filing a consolidated income tax return with its parent, Farm Bureau Mutual Insurance Company of Idaho and other subsidiaries. The Company has been allocated federal and state income taxes by applying 21% and 5.8% rates to the Company's taxable income.

The Company adopted Accounting for Uncertainty in Income taxes, which prescribe a recognition threshold and measurement attribute for financial statement recognition and measurement of a tax position taken in a tax return. For those benefits to be recognized, a tax position must be more likely than not to be sustained upon examination by taxing authorities. For the year ended December 31, 2023 and 2022, the Company had no material uncertain tax positions to be accounted for in the financial statements under the new rules. The Company recognizes interest and penalties, if any, related to unrecognized tax benefits in interest expense.

The Company is subject to routine audits by taxing jurisdictions. The Company believes it is no longer subject to income tax examinations for years prior to 2020.

Subscription Agreement



Farm Bureau Finance Company
PO Box 4848
Pocatello, Idaho 83205-4848

To purchasers of Subordinated Debenture Notes of the Farm Bureau Finance Company

These securities are offered and sold only to bona-fide residents of the State of Idaho. To confirm this sale and that you have received and reviewed the attached Prospectus, and also to confirm that you are an Idaho resident, please sign and return to us the certificate of residency attached below. No Debenture Note will be issued in your name or delivered to you until this form is received.

Agreement and Certificate of Residency

I, the undersigned, hereby subscribe for and agree to invest \$_____ in the Farm Bureau.

Finance Company Debenture Notes for a period of_____ at _____% interest.

I would like the interest (please T check) _____ Paid or _____ Compounded quarterly.

I understand I am investing for a specified term and if I request redemption of my Note prior to maturity date, the interest rate shall be reduced to reflect an interest penalty. THE COMPANY RESERVES THE RIGHT TO REFUSE REQUESTS FOR EARLY REDEMPTION AT ANY TIME.

I certify that I am a bona-fide resident of the State of Idaho for all purposes, and that my residence address is as set forth below. I further certify that I am not purchasing said notes for or on behalf of a non-resident or non-residents of the State of Idaho.

I acknowledge that I have received a copy of the Prospectus describing this offering.

Name(s)
exactly as
they should
appear.

Names(s) _____
(Please print)

Street _____

, Idaho _____ Phone _____

Social Security Number _____

Under the penalties of perjury, I certify this to be the correct Social Security Number of the first named person on this agreement.

Dated _____ Signed _____
(If jointly owned, both must sign)

Checks should be made payable to: **Farm Bureau Finance Company**